

# Financial Intelligence – The Missing Ingredients...

## A Powerful One-Day Seminar for ALL investors

with Paul Overy, Best selling Author, Financial Coach & Successful Investor.



Welcome to your Financial Intelligence Coaching, which will be the start of your journey towards the very best financial future your circumstances allow. Regardless of where you find yourself in today's economy 'Financial Intelligence' is the one ingredient which helps resolve current financial issues, create maximum prosperity and most importantly of all, "ensure your brightest financial future."

- **The need for a new approach to Financial Planning** – Because of the current economic experience of most investors, both local and international statistics will be used to demonstrate the extremely poor financial results being achieved by the vast majority of people throughout the western world and why this is the case. We show many examples as to the true potential of generic, off the shelf, financial products and you will learn that it is HOW you set up your financial world, and HOW you deal with financial advisers and financial institutions that will improve your financial well being over time. Delivered in simple, easy-to-understand terms.
- **COSTS, BENEFITS AND RISKS** – We firmly believe that all of us are able to make the right financial decisions for ourselves as long as we are given accurate information. The problem is that the COSTS of financial products are often hidden from us, while the RISKS are glossed over with generic statements that effectively push all RISKS back on the customer (BENEFITS are generally over played by the product selling industry). We teach you the questions to ask so that you fully identify ALL the vitally important issues before your next financial decision.
- **Removing isolated financial decision making** – Most people we meet have multiple advisers in their lives, advising on everything from Home Mortgages to Pension Plans, from Tax Returns to Investment Loans...etc, but no one person looks after their entire financial world. This means that many inefficiencies creep into our financial lives, which can cost us huge amounts of money over time. We will demonstrate some of these inefficiencies from real life Case Studies and will showcase the actions these people have taken to improve their situation so that you can apply similar remedial actions to your own financial world.
- **Paying less tax, the 'REAL' Tricks of the Rich** – The attempt to create any form of financial security for ourselves and our family is, at it simplest, an attempt to KEEP money. Recognising this simple truth tells us that to create the best future possible, we need to look at our liabilities (the things that stop us from KEEPING money) and while these are numerous, TAX is the greatest of all. There are many legitimate ways of lowering one's tax liabilities and it is certainly true to say that *we all have a democratic right to pay only the taxes we must pay*. This section of the Course will teach you how to exercise that right.
- **Starting Your Plan** – This final section will teach you how to fold the new-found knowledge of today into a clear financial plan. Most people have no real idea of their financial objectives and so, more often than not, react to their financial situation rather than being any way proactive. A clear and desirable financial goal will allow our students to make future financial decisions with a focus and clarity that eludes all but an elite few (the Rich).
- **Q & A Session** – The opportunity to ask any questions that have not been answered by the day's Agenda.



**The Rich Save First & Spend what's Left ! .....**

**The Poor Spend First and Save what's Left !**

**For full details of Seminar locations, Venues & Dates please email:**

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